

Age 85 Medicare Supplement – Northern California*

Rate Comparison July, 2011

Presented by Betty Lindstrom, License #0608900, Phone 831-335-5812

Plan	Aetna (Non-Smoker Rates shown) Age 85	Anthem Blue Cross (5% household discount \$2/mo discount for automatic payment) Age 85	Blue Shield (\$20/mo 1 st yr discount available, plus \$2/mo discount for automatic payment) (Non Smoker rates) Age 85 +	Health Net Age 85 +	Humana M = Male F = Female (Preferred Rates) Age 85	Mutual of Omaha / United of Omaha (7% household discount Preferred Non-Smoker rates) Age 85	United Health Care AARP** Rates shown for First Year Early Enrollment Discount (Non Smoker Preferred Rates) Age 85
A	\$175.70	\$148.08	\$201.00	\$163.00	M \$197.65 F \$167.49	\$167.78	\$130.93
B	\$201.75				M \$208.55 F \$182.12		\$175.31
C			\$274.00	\$233.00	M \$241.50 F \$209.66		\$205.00
D			\$233.00				
F	\$246.21	\$211.54	\$295.00	\$233.00	M \$243.18 F \$213.90	\$233.02	\$205.93
F+ (\$2000 deduct)		\$74.04		\$97.00	M \$ 95.94 F \$81.46		
G		\$197.79		\$214.00		\$207.39	
K			\$130.00		M \$115.73 F \$99.05		\$83.43
L					M \$165.08 F \$139.95		\$121.56
M						\$182.25	
N		\$145.96				\$173.61	\$136.56

Plans **F & G** pay the difference (if any) between the amount charged by your physician and the Medicare allowable amount, regardless of whether your physician accepts Medicare Assignment, at 100% of this excess amount. The out of Pocket Maximum on plan **K** is \$4,610 in 2011, plan **L**, \$2,320 in 2011. These out of pocket maximums will be adjusted annually. Plan **F+** is a high deductible plan **F** (benefits begin after a \$2,000 calendar year deductible in 2011, which will be adjusted annually).

Skilled & Custodial Nursing coverage (both in a facility and home recovery care) is very limited by Medicare and the standard supplement plans. You may wish to purchase Long Term Care Insurance to cover these services, as well as Home Health Care.

United HealthCare (AARP**) plans require membership in AARP and annual dues. Early enrollment discount applies if coverage effective date meets guidelines. Discounts decrease 3% each year over 10 years on your anniversary date. Rates shown are initial rates for newly eligible Medicare beneficiaries. See booklet for other rate bands.

*Please see carrier brochures and rate sheets for most current rates in your zip code, descriptions of benefits, limitations, exclusions, etc. A "guaranteed issue" opportunity exists at the time you initially sign up for Medicare, and at certain other times. You may be required to answer health questions to qualify for plans if you make changes outside of these guaranteed issue periods.